



Corporate Finance

Life changing decisions
need clear, concise and
expert advice and support

Finance support from a specialist team



Whether you are considering buying a business, selling a business, succession planning, raising finance or any other major business decision, ensuring you have the right corporate finance partner on your side is critical.

You have made the decision that things need to change and that in itself can be a daunting prospect. The last thing you need is to be left to deal with how to implement that change on your own or with limited support.

Forrester Boyd Corporate Finance specialise in guiding owner managed and private businesses through a wide range of corporate finance transactions. Established in 1935, it's safe to say that we have many years of experience meaning you can trust that you are in safe experienced hands.

Understanding your objectives

A key to ensuring you get your desired outcome is understanding your objectives.

Some questions we regularly get asked are:

- + How do we go about selling our business?
- + Do we sell shares or the trade and assets?
- + What is my business worth?
- + Can you help me through the entire process from start to finish?

What are your objectives?

- + *"I want to increase my market share"*
- + *"I would like to diversify"*
- + *"I want to reach further afield"*
- + *"I want to benefit from synergies in resources and costs"*



“ Forrester Boyd has been instrumental in helping me grow my business. The team are very professional, giving sharp, sound, solid advice whilst maintaining a friendly uncomplicated approach.

Business Lifecycle

All businesses go through various lifecycle stages. Whatever stage your business is at, our skilled advisers are here to help and support you along the way. Those lifecycle stages may include:



**Business mergers
and acquisitions**



**Business disposals
and exit planning**



**Management
buy-outs**



Raising finance



Valuations



Strategic advice



**Financial
due diligence**



**Debt raising
and refinancing**



**Corporate
restructuring**



**Management
buy-ins**



**Create, preserve or
extract shareholder value**



Financial modelling

End-to-end support

Whether you want full ‘hands-on’ support and advice, or a light touch, we will give you the assurance and confidence that not only your transaction but your business is being handled by an expert team.

We have the specialists in place to not only deal with the transaction itself but also the wider financial impacts.

With a major decision around corporate finance comes an emotional attachment. Most businesses that we work with are owner managed SME’s so we understand the emotion involved. **With us – it’s personal.**

Whatever stage your business is at and whatever the support that you think you might need, talk to us to find out how we can help.



“ **I am planning to retire and need to look at selling my business to someone who will look after it** ”

“ We couldn't be more grateful to Mike and his team at Forrester Boyd for the outstanding support they provided during the sale of our business shares. From start to finish their professionalism, expertise, and attention to detail made a complex process feel smooth and manageable. Their years of experience were evident at every step and guided us through each stage with confidence and clarity. We highly recommend them to anyone looking for trusted, expert advice during major financial decisions!



“ I engaged Forrester Boyd Corporate Finance to sell my company and they took me through the detailed sales process supporting me every step of the way. They successfully marketed the company to a wide range of potential buyers and following extensive negotiations over the price and the structure we received an excellent offer. Forrester Boyd Corporate Finance assisted us throughout the extensive due diligence process that followed and also advised me personally on my tax position.

Elaine Kitson
Locate Supplies



Need to know more?

Forrester Boyd was formed in 1935 by the merger of two North Lincolnshire partnerships.

Since then, the practice has established itself as one of the region's largest, most reputable firms, offering independent Chartered Accountancy and Corporate Finance.

With over 150 partners and staff across seven offices in Grimsby, Louth, Scunthorpe, Skegness, Lincoln, Beverley and Leeds, we are proud to have retained our culture, identity and independence.

Our extensive level of expertise ensures that we can deliver and support you, your family and your business - for life.



A cuppa and conversation – what's not to like?

Let's talk....whatever your future plans are for your business we are happy to listen and offer you a fresh perspective and some expert advice and let's face it, business is all about making new contacts and learning from others.

Contact us today for a no obligation conversation.
What have you got to lose?

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Forrester Boyd is a partnership operated from offices in Grimsby, Scunthorpe, Louth, Skegness, Beverley, Lincoln and Leeds.

Forrester Boyd is a trading name of Forrester Boyd Robson Limited. Incorporated in England & Wales with company number 08370127 and registered office at Kingfisher Court, Plaxton Bridge Road, Woodmansey, Beverley HU17 0RT

