

**WORKING
WITH YOU**
TO SHAPE
YOUR FUTURE

CORPORATE FINANCE

SELLING YOUR BUSINESS



Forrester Boyd Corporate Finance has considerable experience in selling owner-managed businesses and private companies.

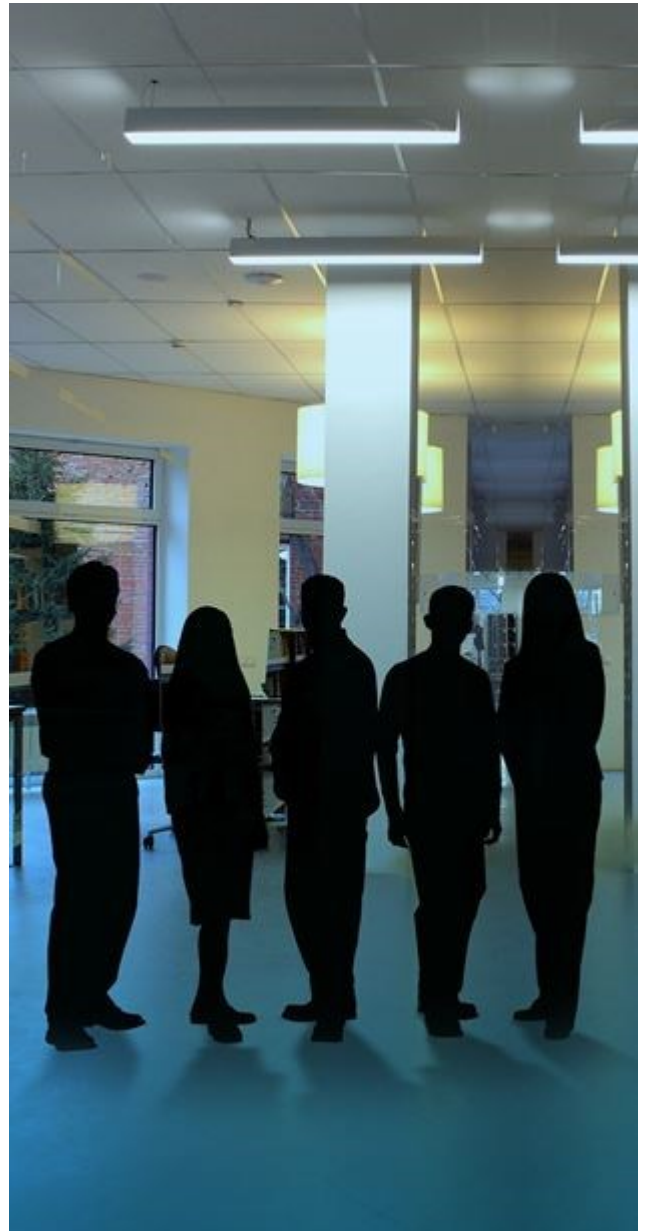
We can advise on grooming your business for sale to maximise price and assess its value in preparation for sale.



By project managing the financial, taxation and commercial aspects of the sale, we ensure that the whole process is conducted efficiently and confidentially.

We want to take the work and pressure that comes with selling a business away from you so that you can concentrate on running your business during the sale process.

Our in-house specialists cover corporate tax, personal tax, pensions, investments, wealth management, human resources and financial services, allowing us to cover all financial stages and aspects of the sale process.



WE WILL :

- Identify and contact potential buyers by
 - Researching national databases, evaluating and prioritising potential buyers
 - Using our Praxity and UK200Group associations to contact member firms across the country and internationally
 - Discussing with you any potential for family succession and whether selling to the existing management is an option
- Prepare a detailed Sale Memorandum combining financial, commercial and qualitative information on your business
- Arrange a selective and targeted distribution of information to potential buyers
- Meet with selected groups of potential buyers
- Review and discuss with you offers received, including any terms and conditions attached
- Assist in selecting a preferred bidder
- Manage the financial and taxation due diligence process
- Recommend solicitors who will carry out the legal process in a timely and efficient manner
- Work with your solicitors in finalising the sale and purchase agreement particularly ensuring sufficient warranties and indemnities are in place to protect your investment
- Negotiate terms and the structure of the deal to best achieve your objectives
- Maintain momentum to complete the deal



OTHER SERVICES

We can offer many more services to our clients depending on their circumstances and needs.

Every client has their own specific requirements and our services are highly personal and tailored around these requirements.

- COMMERCIAL RESTRUCTURING
- TAX RESTRUCTURING
- STRATEGIC AND GROWTH ADVICE
- MANAGEMENT CONSULTANCY
- PROFITABILITY AND PERFORMANCE ANALYSIS
- FINANCIAL PLANNING
- SUCCESSION PLANNING



Successful deals and happy clients

HAMMOND & BROWN LIMITED –
Disposal to a national pharmacy group

“On behalf of the shareholders and directors of Hammond & Brown Limited, I would like to express our sincere thanks for the way in which Forrester Boyd Corporate Finance handled the sale of our pharmacies. Your diligence and attention to detail ensured that the business was effectively marketed, resulting in significant interest. Enquiries from potential purchasers were dealt with quickly and efficiently, taking much of the hassle away from use, so that we could concentrate on running the business. The net result was a smooth sale, according to timetable, and a price in excess of our initial expectations. Thank you for a job well done.”

Paul Brown –
Shareholder and Director of Hammond
& Brown Limited



Forrester Boyd Corporate Finance, a division of Forrester Boyd Chartered Accountants, specialise in guiding owner-managed and private businesses through straightforward and complex corporate finance transactions.

Our dedicated team offers an extensive range of corporate finance services and skills including:

- Business mergers and acquisitions
- Financial due diligence
- Business disposals and grooming
- Management buy-outs
- Management buy-ins
- Share and business valuations
- Raising finance
- Tax and commercial restructuring
- Strategic advice and growth
- Management consultancy
- Profitability and performance analysis
- Financial planning
- Succession planning
- Advice on utilising/reinvesting the proceeds of sale*

Forrester Boyd is an associate of Praxity, an international alliance of independent accountancy firms, allowing us to offer a wealth of support for national and international transactions.



*The financial services element of such activities will be carried out by FB Wealth Management Limited which is authorised and regulated by the Financial Conduct Authority

Contact details

Our team is led by Corporate Finance Partner Mike Beckett, who can be contacted as detailed below:



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Forrester Boyd is a partnership operated from the offices listed above.



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Forrester Boyd Robson is a trading name of Forrester Boyd Robson Limited, a company incorporated in England & Wales with company number 08370127 and registered office at Kingfisher Court, Plaxton Bridge Road, Woodmansey, Beverley, HU17 0RT

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independent financial advisers

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Other offices

Louth, Scunthorpe, Skegness, Beverley, Lincoln and Retford.

FB Wealth Management Limited is authorised and regulated by the Financial Conduct Authority. The Financial Conduct Authority does not regulate advice on trusts, taxation or Will writing services.

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