



### **Traditional Values**

- Established in 1935 with a focus on client value for money.
- Large firm expertise, with a personal, plain speaking, efficient and practical approach.
- All your enquiries handled promptly by your dedicated, local team.
- Easily accessible service, reducing unnecessary cost.
- Continuity of our staff is important to our clients, our good people (and clients) rarely leave.
- Many extra areas beyond producing annual accounts and tax returns that we can help you with.

"We have used Forrester Boyd for many years and have been very satisfied with them, I know I have a firm looking after me that has an excellent reputation for doing things right."

Paul Marwood, Director, Denniss & Marwood Ltd



### **Progressive** Thought

- Forward thinking interested in talking through your strategic plans, not just the 'here and now' issues.
- Get to know your key financial issues and any concerns so we can provide help and call upon our experience to provide support to you, at the right time.
- No annoying ancillary charges for the main service includes unlimited telephone and email support for all routine enquiries.
- Regular discussions and pro-active advice around areas of change that are relevant to you.
- Help you meet the requirements of HMRC's Making Tax Digital with the option of our fully supported cloud based accounting solution see <u>www.fb-digital.co.uk</u>

Forrester Boyd have always provided us with an efficient and informed service. They understand the idiosyncrasies of our business and have been an important part of our development. That's why they have remained our auditors since we started 18 years ago."

Lincs FM Group Limited



#### BIG FIRM CAPABILITY delivered with local knowledge and personal involvement

Forrester Boyd is the largest independent chartered accountancy practice based wholly within the Humber region and Northern Lincolnshire.

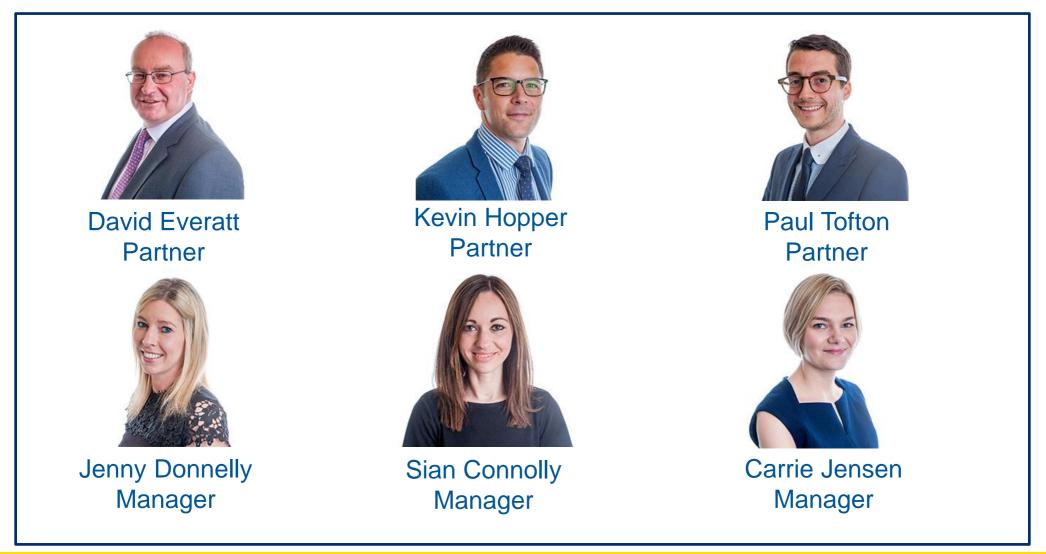
In 2016, the firm achieved national recognition by winning the prestigious Practice Excellence award for Large Practice of the Year and in 2017 was shortlisted for the Team of the Year award.





#### Meet the team at our Grimsby office

Predominately serving commercial clients in North East Lincolnshire and along the South Humber Bank



http://www.forrester-boyd.co.uk/office/grimsby/



#### Meet the team at our Louth & Skegness office

Predominantly serving commercial clients across Northern and Eastern Lincolnshire with specialism in the Agricultural and Leisure/Tourism sectors.

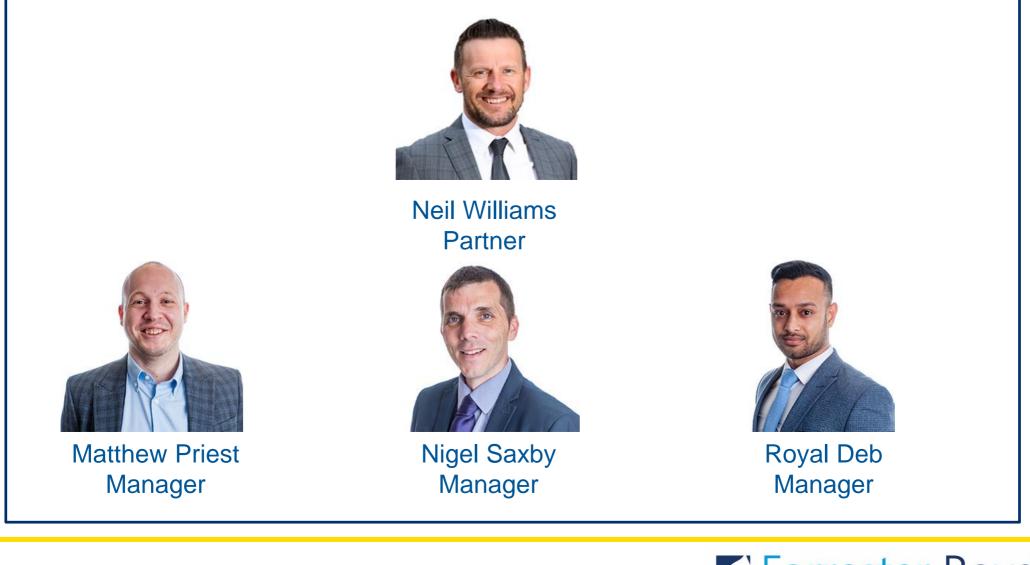


http://www.forrester-boyd.co.uk/office/louth/



#### Meet the team at our Scunthorpe office

Predominantly serving commercial clients across Northern Lincolnshire and the M180/M18 corridor areas.

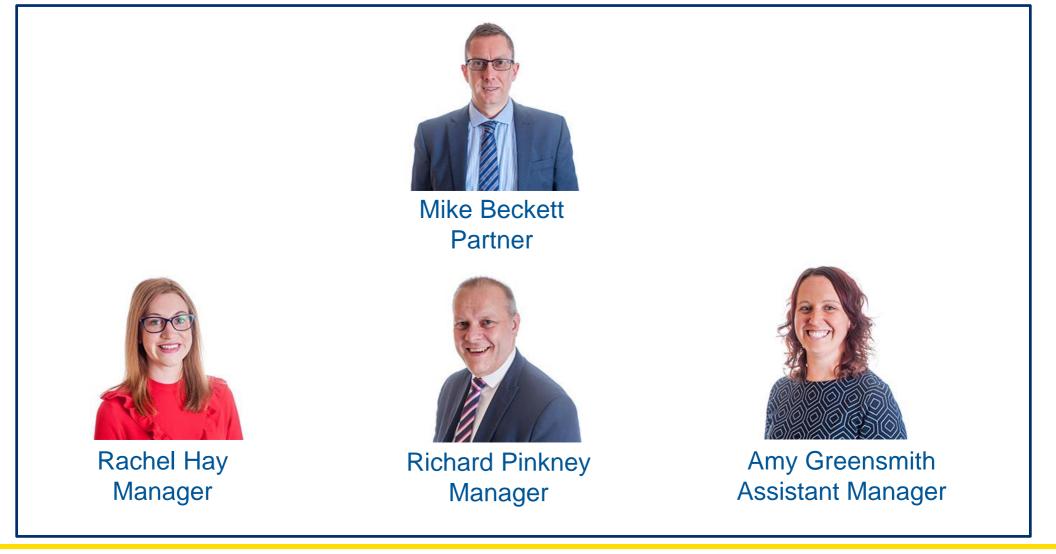


http://www.forrester-boyd.co.uk/office/scunthorpe/



#### Meet the team at our Beverley office

Predominantly serving commercial clients in East Yorkshire and Hull.



http://www.forrester-boyd.co.uk/office/beverley/



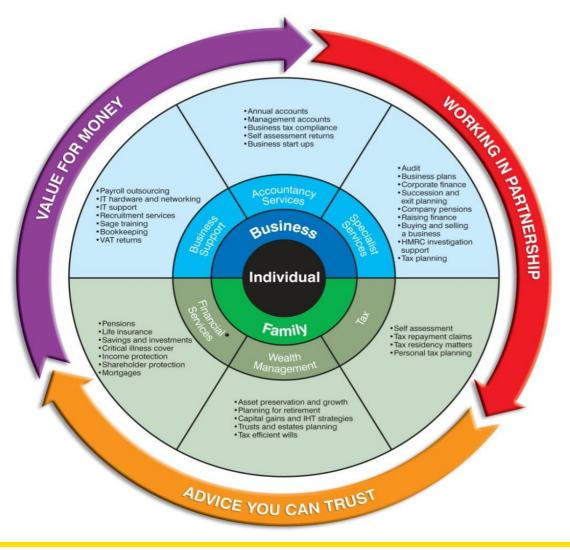
"We moved across to Forrester Boyd in 2011 from a large national audit firm and I have to say that I am glad we did. The process to change was very straight forward and didn't involve much of my time at all, which has seen the audit and tax matters dealt with very promptly and efficiently. They have taken the time to understand our business and in summary the service provided by the partner and his team is always prompt, professional and efficient."

Mike Winter, FD, Tapco Europe Ltd



water the top

# Our Advisory Service- A complete package for you, and your business



One of the benefits of being a larger practice is not only our depth of technical expertise, but also the breadth of services we can provide.

We have built our business so we can provide all the services you and your business may need.

We know that specialists are needed, especially in areas such as corporate finance, wealth management, tax and payroll, but you don't need to leave the Forrester Boyd family to access these services as and when you need them.

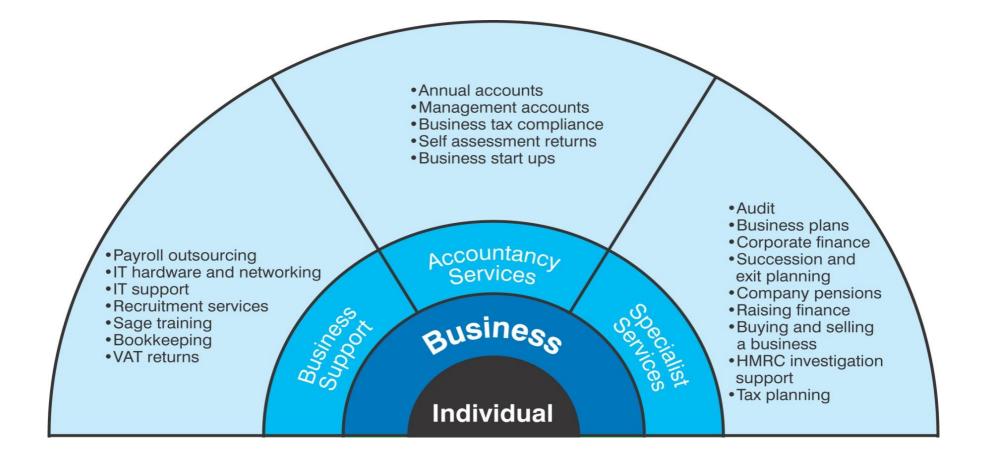
> At Forrester Boyd we don't just offer accountancy services, we can advise on all aspects of your business and individual finances

\*The Financial Services element of such activities will be carried out by FB Wealth Management Limited.

FB Wealth Management Limited is authorised and regulated by the Financial Conduct Authority The Financial Conduct Authority does not regulate advice on trusts, taxation or Will writing services.



#### Lets look at the business side of things first





#### Forrester Boyd – client profile

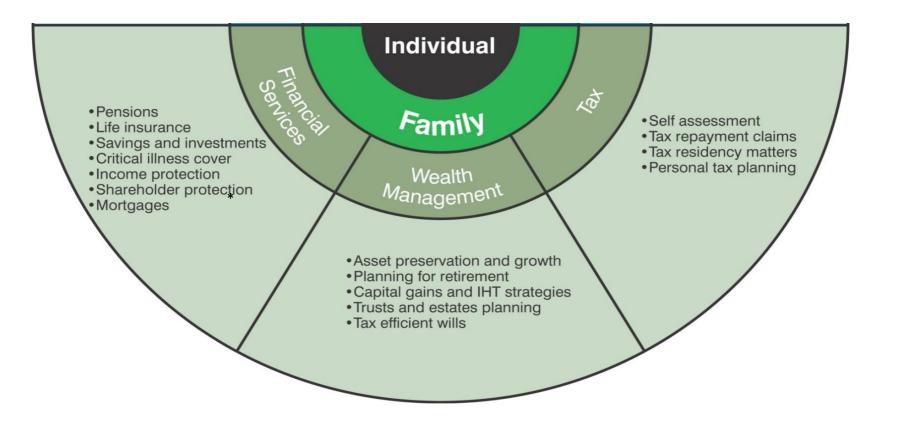
- Your team would be specialists in businesses like your own and based locally enabling delivery of an efficient but personal 1 to 1 service.
- Ranges from individuals and owner managed, family businesses to group companies of large entities.
- We have a good relationship with and actively work with the 'Big 4' and manage the UK audits of foreign owned subsidiaries, audited by them.
- We have dedicated specialists covering many sectors that call for a greater understanding of client issues.

"Forrester Boyd have been instrumental in helping me grow my business. Their team are very professional, giving sharp, sound, solid advice whilst maintaining a friendly uncomplicated approach."

County Turf Ltd



# And also the needs of key stakeholders in the business



\*The Financial Services element of such activities will be carried out by FB Wealth Management Limited. FB Wealth Management Limited is authorised and regulated by the Financial Conduct Authority. The Financial Conduct Authority does not regulate advice on trusts, taxation or Will writing services.



#### With a focus on tax efficiency

- Income and Capital taxes covered by tax specialists.
- Complete tax planning service.
- Advising directors and shareholders.
- Value added tax expertise.
- Annual investment allowance, R&D tax credits and patent boxes.
- Very comprehensive Tax Investigation cover available
- Proactive when legislative change occurs.
- Continually seeking to save tax.

You can trust us to provide the specialist expertise when you need it most



#### Forrester Boyd–corporate finance

- Dedicated team in house to help with the process whether it be for exit planning, succession or buying into a business.
- Mergers and acquisitions.
- Management buy ins and buyouts.
- Business valuations and due diligence.
- Raising finance and Banking Specialist.
- Profitability and performance analysis.
- Exit planning, grooming for succession and disposals.

"The net result was a smooth sale, according to the timetable, and a price in excess of our initial expectations. Thank you for a job well done."

P Brown, Hammond & Brown Ltd



### FB Wealth Management Ltd





- Wealth Management
- Asset preservation and growth
- Retirement planning
- Trusts and estates planning
- Pensions



The Financial Conduct Authority does not regulate advice on trusts, taxation or Will writing services.

FB Wealth Management Limited is authorised and regulated by the Financial Conduct Authority.



www.fbwealth.co.uk info@fbwealth.co.uk

# In house expertise from our Financial Services business- FB Wealth Management Limited

FB Wealth Management Limited has a wealth of experience in the areas of financial planning and wealth management, and provides clients with a comprehensive service designed to create a bespoke financial planning strategy.

FB Wealth Management Limited offers advice to clients on a whole range of financial services including the following:

- Investment strategies
- Pension planning
- Tax planning strategies
- Life and health insurance
- Estate planning

FB Wealth Management Limited is authorized and regulated by The Financial Conduct Authority. The Financial Conduct Authority does not regulate advice on Trusts, Taxation or Will writing services



#### Summary of what we offer

- Very supportive and helpful staff available to help you throughout the year.
- Certainty of cost with many extras included.
- Wide range of relevant services beyond tax compliance.
- Pro-active, client service focus.
- Strong in tax efficiency for the business and owners personally.
- Very highly regarded by existing clients



## And finally about us

Forrester Boyd is a partnership in every sense. Formed in 1935 with the merger of two North Lincolnshire partnerships, our 9 Partners and 160 employees are proud to live by the same values and high standards of service today. It's simple really. Our entire ethos is based on providing the support that clients want and need; delivered by down-to-earth people that work hard, look beyond the obvious and deliver on time and to budget.

Over the years we've expanded our range with established new services that add value to our local and national client base and mirror our culture.

In 2013, we expanded further into East Yorkshire, acquiring a wellestablished Beverley-based accountancy firm. Trading as a separate legal entity, Forrester Boyd Robson Ltd provides clients with the full range of accounting, tax and financial services.

Forrester Boyd is a participant of Praxity - the largest accounting alliance globally and is amongst the top 10 global Accounting Associations.

